

Sanxin's Obligation-Free Trial – How it Works

Sanxin looks for a win-win with all its prospective customers. We offer excellent Diamond and PCD Wire Drawing Dies at prices which are very hard to beat.

But before we ask you to consider our prices, we invite you to have a close look at our dies. If you use PCD dies, ask us to supply some Sanxin PCD dies for comparison. If you use Natural Diamond or Single Crystal Synthetic dies, Sanxin can supply these types of dies to compare with the dies you use now. Sanxin welcomes any “apples with apples” comparison (see note).

If you find that the performance of the dies we supply for a trial in your plant is in any way unsatisfactory, that is our problem, not your problem. The risk is ours entirely. That is what we mean by *Obligation-Free*.

Our experience with many trials of this nature is that customers who are broadly satisfied with the trial dies which we supply are more than happy to pay us for the dies. We will invite you to pay for your trial dies too, but only after you have informed us that you are satisfied with them.

So, before your Obligation-Free Trial commences, you might still like to know the prices of the dies. We let you know exactly how much we may invite you to pay for the trial dies before you tell us to go ahead and make them for you. In this way, you will also be able to evaluate fairly accurately how much you can save your company by specifying Sanxin in the future.

Here is the simple and straightforward procedure to get an *Obligation-Free* trial of Sanxin Dies underway in your plant:

- Contact us by phone, fax or e-mail. If phoning, ask for Doug Thornton
Tel: (434) 906-2340 Fax: (434) 220-0475 e-mail: admin@sanxinamerica.com
(or just go via **CONTACT** at the top of our web page)
- We will ask you to fax or e-mail us some specifications of dies to make for your trial.
- We inform you what the cost will be at the end of the trial if you decide the trial was successful.
- We make your trial dies. Allow 2-4 weeks for this.
- You run the trial in your plant and make your own private assessment of Sanxin Dies.
- **If you are satisfied with the trial results** you are, of course, free to start obtaining the on-going benefits of using Sanxin Dies from time to time, or on a regular basis. And that can be any time that suits you.
- **If the trial is not successful in your view**, we will ask you to assist us by returning the dies for analysis (we will pay the freight if you wish) and we will ask you to tell us about the problems to assist us to improve our standards (but you are under no obligation to tell us anything).

We look forward to hearing from you.

Note: Sanxin has a very new product called Nano-Composite (NCDC) dies, mainly for Compacting and Stranding. As nobody else has this product, no “apples with apples” comparison can be made. But if you use Compacting or Stranding dies, NCDC dies are not expensive to buy outright to see the benefit in your own process. See the Sanxin Website Downloads Page for more info.